



2018

LEADERSHIP CONFERENCE

HCLA
HOMECARE ASSOCIATION OF LOUISIANA



LOUISIANA~MISSISSIPPI
HOSPICE AND PALLIATIVE CARE ORGANIZATION

COOPERATION, COLLABORATION & COMMUNICATION

*The Evolving
Continuum of Care*

PRE-CONFERENCE

July 24, 2018

CONFERENCE

July 25-27, 2018

Loews New Orleans Hotel
New Orleans, Louisiana

GOLD CONFERENCE SPONSOR

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COOPERATION, COLLABORATION & COMMUNICATION

PRE-CONFERENCE
TUESDAY, JULY 24, 2018

1:00 pm – 5:00 pm

(includes a 15 minute break)

PC1

2018 Palmetto GBA HOSPICE

Workshop Series "Winning with Medicare"

Charles Canaan, MPH, BSN, RN, CCA, CPC, APM

Senior Provider Education Consultant

Palmetto GBA

Dan George

Senior Provider Relations Representative

Palmetto GBA

This workshop is designed for HOSPICE providers and their staff to equip them with the tools to be successful with Medicare billing, coverage and documentation requirements.

PC2

2018 Palmetto GBA HOME HEALTH

Workshop Series "Winning with Medicare"

Charles Canaan, MPH, BSN, RN, CCA, CPC, APM

Senior Provider Education Consultant

Palmetto GBA

Dan George

Senior Provider Relations Representative

Palmetto GBA

This workshop is designed for HOME HEALTH providers and their staff to equip them with the tools to be successful with Medicare billing, coverage and documentation requirements.

PC3

**Building a Community Based Palliative
Care Program: Dream-Determine-Design**

Kathy Brandt, MS

Principal, the kb group

Building a community-based palliative care is a multi-faceted process involving leaders throughout your organization. This seminar delineates a three-phased approach to designing and implementing a community-based palliative care program: dream-determine-design. The presenter will demonstrate the elements of each phase, providing information and resources to help organizations at every stage of the building process. Attendees will leave with a workplan to begin the development process.

PC4

**2016 CMS Preparedness Regulations:
Designing and Conducting a Table Top Exercise**

Cynthia Davidson, ASN, JD

Olivia Mayeaux, BS

Frank Graff,

Administrative Designated Regional Coordinator

Region 1 Hospitals, Louisiana Department of Health

As of 2016, Homecare and Hospice organizations receiving Medicare and Medicaid funding are required to do an Emergency Preparedness Exercise annually. This workshop will train participants on how to design and conduct Table Top Exercises.

LEADERSHIP CONFERENCE

WEDNESDAY, JULY 25, 2018

7:00 – 8:30 Registration/
Continental Breakfast/Exhibit Hall Open

8:30-9:00 Opening Ceremony & Welcome

9:00 – 10:00 Opening Keynote Session
**Cooperation, Collaboration,
& Communication: Teamwork in
Times of Rapid Change**

Archie Manning
Former NFL MVP
Father of Two Superbowl Winning QB's
Archie Manning's leadership experiences at Ole Miss and with the New Orleans Saints all included experiences of frequent, and significant change. Archie's leadership through rapidly evolving conditions impacted the lives of his teammates, coaches, their families, fans, and the history of the University of Mississippi and the New Orleans Saints. His continued success in business, and as a family man, has made Archie a highly respected speaker. Archie will share values and philosophies that have impacted his career. He will then have an interview conversation on stage with HCLA & LMHPCO leaders about how we might better cooperate, collaborate, and communicate our way to success in times of rapid change.



This session made possible by LHC Group

10:00 – 10:30

Break

10:30 – 12:00
"A" Concurrent Sessions

**A1 Methadone - Paint Me a Picture:
Safe and Effective Use in Hospice Patients**

Ellen Fulp, BS, Pharm D, BCGP
Clinical Education Coordinator
AvaCare, Inc.

Meri Madison, PharmD, RPh
Sr. Director of Clinical Services
ProCare Hospice Care

Methadone can be a challenging analgesic but it's worth it! This session will provide information to help improve pain control at end of life by using methadone safely and appropriately. This presentation will discuss the appropriate use of methadone in the hospice population. Patient case examples will be used to demonstrate dosing and monitoring strategies.

**A2 Optimizing the Utilization of SW
and Chaplain in Hospice**

Edgar Guedry, LCSW-BACS, ACSW, ACHP-SW
CIO/VP Hospice West
The Carpenter Health Network

This presentation will detail various ways in which agencies can get optimal utilization from social workers and chaplains. Many agencies underutilize these disciplines and lose out on effective patient satisfaction.

A3 Cost Management in Hospice Care

Mark Sharp, CPA
Partner
BKD, LLP

This session will identify key performance indicators for hospice performance and describe best practices for high margin, high quality hospice agencies. We will also identify expected future trends in successful hospice operations.

Americans with Disabilities Act

If you need special assistance or accommodations identified in the ADA, please contact LMHPCO office in advance at 888-546-1500.

COOPERATION, COLLABORATION & COMMUNICATION

A4 LaPOST Registry: How to Improve Care for Those with Life Limiting and Sudden Illness

Susan Nelson, MD, FACP, FAAHPM

Medical Director Post-Acute Care

Ochsner Health System

The LaPOST Coalition (LHCQF) and Louisiana Department of Health (LDH) are working to develop a registry for LaPOST and advance care planning documents. This registry will be available in real time and with robust access to notes associated with these conversations. It is compatible with most EHR and cloud based. This will improve care for those with serious advanced illness and those with sudden illness.

A5 Home Health Revenue Cycle: Cash vs Compliance

M. Aaron Little, CPA

Managing Director

BKD, LLP

The home health revenue cycle continues to become more complex and current threats from Targeted Probe and Educate and recovery audit contractors put greater emphasis on strong revenue cycle processes. This session will focus on balancing compliance and cash flow through optimized revenue cycle processes.

A6 I Spy Something Coded Inaccurately: How to Become a "Coding Detective" for Home Health & Hospice

Jennifer Warfield, BSN

Education Director

PPS Plus

Whether your agency provides home health or hospice services, compliant coding requires accurate, complete clinical data with as much specificity as possible. Within hospice, codes must reflect the complexity of care required for terminally ill patients and staff members must follow certain coding procedures. In home health, accurate coding is a key element of appropriate payment. Gathering the necessary clinical information to achieve accurate coding remains a challenge in both home health and hospice industries. Join us as we review the top coding mistakes by home health and hospice agencies and provide guidance for helping clinical and intake staff find and utilize their inner "coding detective."

A7 The Latest Home Health, Hospice and Palliative Care Research: Translating Research into Practice

Cordt T. Kassner, PhD

Principal

Hospice Analytics

Warren Hebert, DNP, RN

Chief Executive Officer

HomeCare Association of Louisiana (HCLA)

Monthly, the latest peer reviewed research is published in journals across the world. This research addresses clinical competencies, operational efficiencies, leadership development, business acumen and more. The best-informed professionals and learning organizations stay current, translating research into practice (TRIP). Yet it is estimated that it takes 17 years to translate research into practice. Care at home is evolving at lightning speed, so staying current is critical. But where does one find these articles? How does an organization translate research into practice? How does the provider community shorten the time from research to practice? Dr. Warren Hebert & Dr. Cordt Kassner will share synopses of the latest research published related to: Translating research into practice; patient care; technology; data analytics; health policy; outcomes; and more. This session is suitable for all levels of experience and for anyone on the care team."

12:00 – 12:15

Break

12:15 – 1:15

Lunch (Provided)

1:15 - 1:30

Break

1:30 – 2:30

"B" Concurrent Sessions

B1 Wound Care – When Healing is Not the Goal

Karl Broussard, RN, WCC, COA-C, HCAC

Chief Executive Officer

Hospice of Acadiana

This session will address wound care for the hospice patient, specifically providing wound care when healing is not the goal.

B2 2018 Hospice Legislative Update**Elizabeth Duncan Harper, BA***Louisiana Director**Alliance for the Advancement of End of Life Care***John Morgan Hughes, MBA***Mississippi Director**Alliance for the Advancement of End of Life Care*

This session will provide an update on the 2018 Louisiana and Mississippi Legislative Sessions and current issues regarding hospices and end of life care.

B3 LA Department of Health, Health Standards, HOSPICE Update 2018**Marian Tate, RN, BSN***Medical Certification Program Manager**Louisiana Department of Health (LDH)*

This session will discuss the most frequently cited deficiencies in Louisiana and ways to avoid them. New Nursing Home Federal Regulations related to medications and Complaints for Hospice Agencies.

B4 Wearable Technology in Hospice and Home Care**Christian Koerner, RN, BSN, MSHCM***Owner**Koerner Health Solutions, LLC*

Wearable technology with healthcare applications has arrived. This session will discuss the impact and how to monitor and enhance the quality of care patients receive.

B5 Therapy Oversights in Home Care**Darren Long, MPT, OCS***Area Director of Rehab**Kindred at Home*

This presentation will discuss how to effectively manage therapy within a home care agency. Discussion will include therapy metrics, identifying appropriate therapy patients, relationship between OASIS data and therapy need, understanding objective therapy tests, auditing therapy documentation and how to speak to therapist to guide appropriate utilization.

B6 Strategies to Achieve a 5 Star Rating**Pam Warmack, BSN, RN, BC, HCS-D, COS-C***Owner/Senior Clinical Consultant**Clinic Connections, Inc.*

The current national average home health star rating is a 3.0. But there are providers who have achieved a 5-star rating. Would you like to hear how they do it? This presentation will provide strategies used by providers who have achieved and maintained a 5-star rating.

B7 The Physician, The ACO and the Home Health: Working Together for Cost Effective Patient Focused Care**Geoffrey A. Mire, MD, CMD***Nursing Home Medical Director**Private Practice, Scott Family Physicians*

With the increasing demands being placed on home health and the ever-changing payment models, collaboration and quality of care have never been more important. In this evolving medical industry, you need to understand the physicians and ACO perspective on home health, its challenges and benefits in order to provide beneficial cost-effective care to the patients across the continuum of care.

2:30 - 2:45**Break****2:45 - 3:45****"C" Concurrent Sessions****C1 Therapeutic Marijuana: It's Legal, Now What?****Mary Coenen Raven, MD, FAAHPM***Co-Medical Director, Palliative Medicine**Lake Physician Group*

Medical Marijuana has been legalized in many states, including Louisiana, and patients with serious illness are expressing interest in gaining access to this treatment. However, little has been done in the way of developing organizational policy for how to handle this option for patients. This session will describe how medical marijuana works, the side effects it can bring, the legal issues pertinent to decriminalizing it, propose an organization policy for how-to implement this therapy.

C2 Caring for the ALS Patient**Paula Shamsie, Master's Degree of Health Promotion***Executive Director**ALS Association LA/MS Chapter*

This session will help attendees understand the complexities of ALS and develop a plan to provide the needed services to ALS patients and their caregivers.

C3 Hospice in MS: MSDH Hospice Update / Facilitating a "Good Death"**Pam Shell, RN***Nurse Surveyor IV**MS State Department of Health*

This presentation will enhance the hospice attendee's knowledge of the Hospice Survey Process in MS and identify problematic state and federal citations. This presentation will aid in understanding the transitioning from Home Health to Palliative & Hospice Care to facilitate a "good death".

C4

Facing the Facts and Fears of Workplace Violence

Pam Warmack, BSN, RN, BC, HCS-D, COS-C

*Owner/Senior Clinical Consultant
Clinic Connections, Inc.*

Violence in the workplace is not a new problem but is becoming more prevalent and more dangerous in the home care setting. Few providers have developed a formal Workplace Violence Prevention Program in compliance with OSHA guidance. This program will introduce providers to the problem of Workplace Violence and provide instruction in how to formulate a Workplace Violence Prevention Plan.

C5 LA Department of Health, Health Standards HOME HEALTH Update 2018

Marian Tate, RN, BSN

*Medical Certification Program Manager
Louisiana Department of Health (LDH)*

This presentation will discuss the most frequently cited deficiencies in Louisiana and ways to avoid them, Temporary halt to CMP's and Complaints for Home Health Agencies.

C6 Using Cardiovascular Data for QAPI

Donna Wascom Graves, MHS

*Quality Improvement Specialist
eQHealth Solutions and Quality Insights*

This presentation will provide information on the framework for developing a Quality Assurance and Performance Improvement (QAPI) at a home health agency focusing on the 5 standards: Executive Responsibility, Program Scope, Program Data, Program Activities and Performance Improvement Projects. It will also provide information related to developing a Cardiovascular Home Health PIP intervention strategy.

C7 Wounds, OASIS and Coding

Lisa Selman-Holman, JD, BSN, RN, HCS-D, HCS-O, HCS-H, COS-C

*Owner
Selman-Holman & Associates, LLC*

The wound items are some of the most difficult to answer on OASIS. OASIS guidance rarely coincides with the coding guidance of those wounds leading to lots of confusion as well as inaccuracy in the OASIS, as well as with the diagnosis codes. This presentation provides tools to take home.

3:45 – 4:00

Break

4:00 – 5:00

Wednesday Afternoon Plenary Session

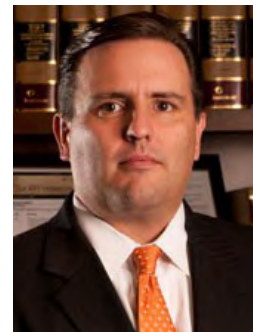
Improving Communication Practices and Avoiding Common Pitfalls in Home Health and Hospice Audits, Investigations and Litigation

Robert M. Castle III, J.D.

Jamie R. Welton, J.D.

*Partners
Lackey Hershman, L.L.P.*

This presentation focuses on improving communication practices among home health and hospice personnel to reduce adverse inferences and interpretations that may arise during audits, investigations, and litigation. Real-life examples illustrate how language contained in email, training materials and other corporate documents are used and distorted to establish liability in the hospice and home care field.



5:00 – 6:30

Exhibitor Cocktail Reception

TARGET AUDIENCE

Physicians, Palliative Care Providers, Geriatricians, Nurses, Nurse Practitioners, Clinical Managers, Social Workers, Physical Therapists, Nursing Home Administrators, Chaplains, Volunteer Managers/ Coordinators, Bereavement Coordinators, Administrators, Community Liaisons and all healthcare professionals dedicated to providing and improving health care across the continuum. This includes Home Health, Hospice and Palliative Care as well as related fields such as Corrections, Veterans Associations, Healthcare Futurists and End of Life Visionaries.

LEADERSHIP CONFERENCE

THURSDAY, JULY 26, 2018

7:30 – 8:30

**Registration/
Continental Breakfast &
Exhibit Hall Open**

9:00 – 10:00

**Thursday Morning
Plenary Session
Managing Home Care and Hospice Staff
Across the Generations**

Jennifer Kennedy, Ed. D, MA,
BSN, RN, CHC
*Sr. Director, Regulatory & Quality
National Hospice & Palliative Care
Organization (NHPCO)*

Home Health and Hospice providers employ individuals from a variety of generations who communicate and learn differently. This session will discuss the unique characteristics related to learning and communication for Baby Boomers through Gen X staff on your team and how to make positive connections.



10:00 – 10:30

Morning Break

10:30 – 11:30
"D" Concurrent Sessions

D1 Building Your Dream "We Honor Veterans" Program

Kim Smith, M.Div.
*We Honor Veterans Mentor
Heart of Hospice*

Your "We Honor Veterans (WHV)" program is only limited by your ability to dream. You will be encouraged to look past the WHV levels and see opportunities to creatively fulfill the dreams of your Veteran patients.

D2 Strategies for Decreasing Hospice's Most Common Denial Reasons

Karla Lykken, RN
*National Director Denials Management-Hospice
Kindred Healthcare*

This presentation will review the 5 most common hospice denial reasons; the different audit contractors and strategies to avoid technical and clinical denials.

D3 Dementia Care at the End of Life

Marisa L. Todd, PharmD, BCPS
*Director, Clinical Education
Enclara Pharmacia*

Dementia is the 5th leading cause of death in people greater than the age of 65 and despite literature focus on dementia, no new medications have been developed in greater than 10 years. With the increasing geriatric population, clinicians need to understand the benefits of discontinuing cognitive-based therapy at end of life and manage symptoms via non-pharmacological methods and medications other than antipsychotics.

D4 Home Care/Hospice: How Does the Fair Labor Standards Act (FLSA) Final Rule Apply?

Susan Denham-Collins, BSBA
*Community Outreach & Resource Planning Specialist (CORPS)
U.S. Department of Labor, Wage and Hour Division*

James Rieger, BA
*Wage and Hour Investigator
U.S. Department of Labor, Wage and Hour Division*

This presentation is designed to clarify the new rules, the existing rules and other issues under the Fair Labor Standards Act (FLSA) that are relevant in home care and hospice, including joint employment, hours worked (travel time) and emptions.

D5 Practices and Tactics in Government Investigations and Qui Tam Cases

Robert M. Castle III, J.D.
Jamie R. Welton, J.D.
Partners

Lackey Hershman, L.L.P.
This presentation examines practices and tactics government agencies and qui tam lawyers use in False Claims Act cases, with particular emphasis on home care and hospice eligibility, marketing practices, incentive-based compensation, statistical sampling, corporate integrity agreements and settlement drivers. Guidance is provided on handling compliance complaints.

COOPERATION, COLLABORATION & COMMUNICATION

D6 Resuscitating the Culture: Communication, Personnel, Restoration

**Monica Rougeau, Certified Leadership Coach/Trainer/
Speaker**

*Owner
Elevare, Intl.*

An engaging presentation exploring key areas of leading the creation of a positive culture to include communication, equipping personnel and restoring quality of work life.

D7 Outcomes: The Who, What, Why and How to Agency Improvement

Apryl Swafford, R N, BSN, COS-C, HCS-D
Team Leader

Home Health Solutions LLC

In the ever-changing world of home health care, agencies are looking more and more at outcomes. With CMS initiatives such as value based purchasing, star ratings, home health compare and more, how well we are at making our patients better drives both our value to others within the health care arena and our reimbursement. More importantly though, improved outcomes help patients and, by association, their families remain at home as an active participant of the family, community and world at large. By understanding outcomes and identifying how best to monitor and utilize the information, agencies will enhance their value to both patients, families and health care.

11:30 – 11:45

Break

11:45 – 1:15

Lunch (Provided)

1:15 – 1:30

Break

1:30 – 2:30
"E" Concurrent Sessions

E1 Opioid Use in Hospice Patients: Understanding the Legal Requirements in a Changing Legislative Environment

John Weldon, MD, FACP, HMDC

*Palliative Medicine Consultant
Singing River Health System*

Pain is often a universal symptom in hospice patients almost always requiring opioid medications for control. The landscape overseeing opioid use from medical boards and state legislatures has been rapidly changing due to their response to the current opioid crisis. This presentation aims to provide the current status of these rules and regulations along with a strategy to continue to provide care to hospice patients.

E2 Narratives and Grief

Jane Williams, Ph.D.

*Retired Associate Professor Pediatrics
Wake Forest Medical School*

Changes in narratives often involve thoughts that alter the course of grief. This presentation will include the reading of a transformative grief narrative and techniques for re-authoring stories.

E3 Louisiana Legacy Medicaid

Michelle Renee

*Medicaid Program Manager-Covered Services
Louisiana Department of Health*

Janeen Tarrow, RN

*Hospice Prior Authorization Supervisor
Molina Medicaid Solutions*

This presentation will address the Louisiana Legacy Medicaid requirements for hospice services and will allow ample time for Q & A period.

E4 Performance Improvement & Millennials

Donna Floyd, BSN

*Principal Consultant
The Crag Business Group, Inc.*

In the new world of data driven and outcome focused Quality, the agency will have to learn to think, track and react differently. As the millennial workforce grows it will be key for the agency to learn to define duties, assess skill sets and identify leaders. As these two forces merge, the agency can learn to embrace quality differently. The future of agencies will be strengthened when they are able to recognize these are not diverse goals.

E5 The Right OASIS the First Time

**Lisa Selman-Holman, JD, BSN, RN, HCS-D, HCS-O,
HCS-H, COS-C**

*Owner
Selman-Holman & Associates, LLC*

Your OASIS has already been transmitted and you are ready to submit the end of episode claim. Now what? Does your OASIS HIPPS match your claim HIPPS? Do you need to make corrections? Have you checked your validation reports? This presentation will provide the specifics on how to ensure that the OASIS is correct and any changes that have to be made later are represented in the OASIS that appears in the Plan of Care.

E6 New Focus on Complaints

Robert Floyd, BS
Chief Operating Officer
The Crag Business Group, Inc.

Shift your agency's focus on complaints to use them to empower solid change. This session will present real world examples of dealing with complaints that highlight positive outcomes. Complaints often result in survey deficiencies. Find out how using a positive growth perspective when attending to complaints can assist the agency in delivering stellar customer service as well as limiting the agency's exposure to deficiencies and overall risk.

E7 Why MedPac Thinks Home Health is Paid Too Much

Kimberly McCormick, RN, BSN
Executive Clinical Director
Home Health Strategic Management

With the MedPAC belief that Home Health Providers are overpaid, this presentation identifies areas of the home health model where costs don't align with the current CMS goals. Clinical protocols are identified to resolve these issues for HHGM and other reforms.

2:30 – 3:00

Afternoon Break

3:00 – 4:30

**Thursday Afternoon
 Plenary Session**

**Anatomy of a Criminal Prosecution:
 What Every Health Care Provider
 Should Know to Avoid Prosecution**

M. Jan Spears, BA
Chief Executive Officer
MJS & Associates, LLC

Health care fraud continues to make headlines as more and more investigations are opened, indictments issued, and successful prosecutions made with high dollar settlement and/or jail time. "It won't happen to us, we do good care"



is a dangerous assumption that most defendants in criminal cases find is simply not true. Relationships with physicians and referral sources can bring your agency into the role of "co-conspirator", unintended, but real. The speaker knows this well having set at the defense table in the trial of the largest health care fraud case involving physician and home health in the country. Since then, she has also testified as an expert witness in two other criminal cases in federal court and is involved in the defense for several cases involving physicians, home health agencies, and hospices up for trial in 2018. The session is designed "not to scare but to help prepare" for handling your business in a safe and protected manner. The speaker will identify triggers for investigation, describe the steps in the criminal investigative process, discuss the meaning of key terms seen in the indictments and how practices in the home health or hospice can be merged into the indictment. Most importantly, the speaker will address ways the health care provider can avoid criminal prosecution through effective planning and monitoring its business practices. In a criminal prosecution, the government will find "the exceptions" to build its case. Handling the exception correctly is the key to avoiding prosecution!

PHOTOGRAPHY:

Photos will be taken throughout the entire conference. Registration implies consent to be photographed and permission for LMHPCO/HCLA/ERNO to use the photos in its printed materials.

Comfort:

Bring a jacket/
 light sweater for
 your comfort as the
 temperature of the rooms can vary.

COOPERATION, COLLABORATION & COMMUNICATION

LEADERSHIP CONFERENCE FRIDAY, JULY 27, 2018

7:00 - 8:00

**Continental Breakfast and
Exhibit Hall Open**

8:00-9:00

**Friday Morning
Closing Plenary
Practical Advocacy:
Working Toward Trust
with Cooperation, Collaboration
and Communication**

William A. Dombi, Esq.
*President, National Association for
Home Care and Hospice
Director, Center for Health Care Law*
This session will focus on the unique
culture and relations between
home health and hospice advocacy
and healthcare delivery across the
country. National and state leaders
will discuss and take questions
regarding the implications of future
collaborations.



9:00 - 9:15

Break

9:15 - 10:45

"F" Concurrent Sessions

F1

ELNEC - Ethics

Lisa Sigsworth, RN, CHPN, BA, MA in HCt

*Director of Nursing/Chief Clinical Officer
Americare Family Hospice*

This ELNEC module discusses some of the key ethical issues
and legal concerns in end-of-life/palliative care and resources
to address these practices.

F2

**Hospice Regulatory and
Quality Reporting Update**

Jennifer Kennedy, Ed. D, MA, BSN, RN, CHC

*Sr. Director, Regulatory & Quality
National Hospice & Palliative Care Organization (NHPCO)*
Quality and Regulatory issues remain an issue for hospice
providers in 2018. This session will review current hospice
regulatory and quality reporting issues, areas of federal
scrutiny, and what is in the pipeline for the hospice industry
in the future.

F3

Having the Difficult Conversation

Janet McMillan, APRN, DSN, PMHNP-BC, ACHPN-BC
Nurse Practitioner

Forrest General Hospice

As Hospice clinicians we have many different conversations
with patients, families, co-workers and other providers. Most
of these conversations are difficult. During this presentation,
you will interact with other hospice providers to have the
difficult conversation.

F4

Security and Data Loss Prevention

Ricky Smith

President

Innovative Business Technologies

The recent ransomware attack, and threats of more to
come, have raised questions regarding security and available
protection mechanisms. This session will focus on common
areas of vulnerability and will discuss ways to protect against
most attacks. We will also examine the risk of data loss and
methods of recovery.

F5

**ADR/RAC's/ZPIC-Targets
in a Home Health ADR World**

**J'non Griffin, RN, MHA, HCS-D, COS-C, HCS-H,
HCS-C**

President

Home Health Solutions

ADR's/RAC's/ZPIC's - We constantly feel bombarded by
the MAC's scrutinizing our records. In this interactive session
we will discuss the latest trends in audits, the appeals process,
and a review of the basics of compliant documentation.

F6

**Reading the Tea Leaves as
Home Health Faces a Critical Juncture**

Duane Blackwell, MBA

SOSO Solutions, LLC - Owner

National Home Health Analytics, CEO

The Medicare home health benefit is at a critical juncture in
its existence. The path ahead, though becoming perhaps a bit
clearer, is no less challenging. We'll identify and explore the
issues, hurdles, and opportunities faced by providers. In many
cases, we will use Medicare and cost report data as our guide.
Audience interaction and discussion will be encouraged!

F7 Transitional Care Coordination

Teresa Northcutt, BSN, RN, COS-C, HCS-D, HCS-H
Senior Associate Consultant
Selman-Holman & Associates, LLC

Transitions between care settings are vulnerable points for patients and present challenges for home health clinicians. Learn essentials for referral/intake, tips on communication with physician offices and ER to avoid hospital admission, examine barriers and problems that lead to hospitalization to prevent re-admission, discharge planning tips.

10:45 – 11:00**Break**
11:00 – 12:30
"G" Concurrent Sessions
G1 Achieving Hospice Documentation Excellence

Jennifer Kennedy, Ed. D, MA, BSN, RN, CHC
Sr. Director, Regulatory & Quality
National Hospice & Palliative Care Organization (NHPCO)
Documentation will make or break the outcome of an audit or survey. Are you confident that your documentation could withstand intense scrutiny by a federal entity? This session will look at the areas of current hospice scrutiny by the federal government and teach hospice providers how to improve their documentation skills.

G2 ELNEC – Pain Management

Lisa Sigsworth, RN, CHPN, BA, MA in HCt
Director of Nursing/Chief Clinical Officer
Americare Family Hospice
This ELNEC module reviews principles of pain assessment and management with a focus on pain at the end of life.

G3 The Role of the Hospice Volunteer: Are You Meeting the Regulatory Requirements?

Lisa Meadows, MSW
Clinical Compliance Educator
ACHC
Volunteers are a vital and required component of the hospice interdisciplinary team. Often hospice providers do not fully understand the regulations that pertain to a Volunteer Program. This presentation will review the federal and state regulations that hospice providers are required to meet as well as discuss what can and cannot be counted toward the 5% activity.

G4 Ethics in SW and Healthcare

Edgar Guedry, LCSW-BACS, ACSW, ACHP-SW
CIO/VP Hospice West
The Carpenter Health Network
Social Workers are required and mandated to follow code of ethics. There are several ways to handle a situation of an ethical concern as it is not always a clear answer. This workshop will provide case scenarios and discussion around real life situations and also emphasize utilizing SW code of ethics while providing optimal care.

G5 Become a Success Story: Apply Narrative Techniques to Impact Patient Outcomes, Improve Customer Satisfaction and Even Affect Organizational Change

Steve Parker, CHPCA
National Trainer
Aseracare
"Storytelling" is a favorite buzzword these days. But, what is actually meant by that term? This presentation will show you how to use natural storytelling techniques to have an impact on everything in your organization from outcomes to patient/customer satisfaction to even organization change initiatives.

G6 The Conditions of Participation – Surveys and G Tags

J'non Griffin, RN, MHA, HCS-D, COS-C, HCS-H, HCS-C
President
Home Health Solutions
The New Conditions of Participation for Home Health have been a challenge for the industry. With new G tags, it is important to understand what can cause your agency survey deficiencies, including conditional level deficiencies, including those monetary sanctions. While we have a reprieve from monetary sanctions the first year, let us take lessons learned and apply that to our agencies.

G7 Reducing Acute Care Hospitalizations

Teresa Northcutt, BSN, RN, COS-C, HCS-D, HCS-H
Senior Associate Consultant
Selman-Holman & Associates, LLC
Reducing Acute Care Hospitalizations is a key measure and impacts the Quality of Care Star rating. Understand re-hospitalization drivers, identify hospitalization risks and implement evidence-based best practices using care planning and coordination to reduce Acute Care Hospitalizations.

CONTINUING EDUCATION

To receive continuing education credit, the person must be a duly registered attendee of the conference AND complete an electronic conference evaluation for each session attended. Certificates will be available on line to attendees requesting continuing education who sign the session attendance sheet, remain in attendance throughout the session and complete an on-line evaluation form. Persons who must leave early will receive credit proportional to their actual attendance.

Social Worker Continuing Education Credit

Application for up to 17.75 hours has been submitted and approval is pending NASW – LA Chapter.

This organization, LMHPCO, SW DP# 12003, has approved this conference for up to 17.75 hours continuing education clock hours (General Hours 17.75 to include Ethics 1.5 hours). LMHPCO is approved as a provider for continuing education by the Mississippi Board of Examiners for Social Worker. Approval period 5/1/2019.

Chaplaincy Education

A certificate will be awarded for each contact hour the chaplain is in attendance, up to 17.75 hours.

Nursing Continuing Education Credit

Up to 17.75 hours Nursing Continuing Education approved through Louisiana~Mississippi Hospice and Palliative Care Organization (LMHPCO), an approved provider of nursing continuing education by the Louisiana State Board of Nursing. CE Provider number 46.

Physician Continuing Medical Education

Application for up to 17.75 hours CME credit has been filed with the American Academy of Family Physicians. Determination of credit is pending.

Nursing Facility Administrators

Up to 17.75 hours Continuing Education for Nursing Facility Administrators is pending approval by the State of Louisiana Board of Examiners of Nursing Facility Administrators (LABENFA).

Physical Therapy

Application has been made to the Louisiana Physical Therapy Board for continuing education credit. Approval is pending.

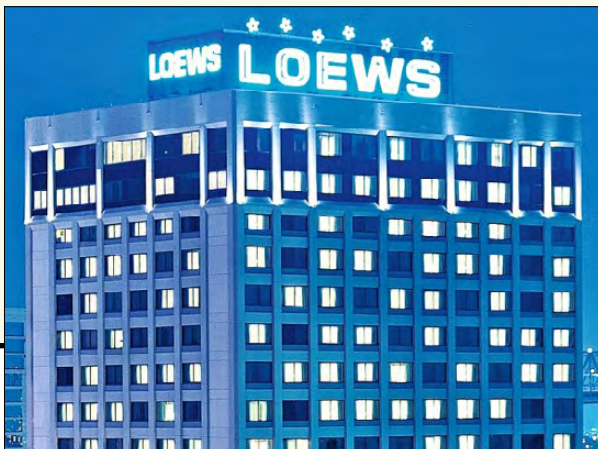
2018 CONFERENCE HOTEL



Loews New Orleans Hotel

Registrants can book rooms on line or by calling 866-211-6411. The LMHPCO Conference Rate of \$141.00 per night is available through June 26, 2018 or until the room block is full, whichever comes first.

<https://www.loewshotels.com/new-orleans/louisiana-mississippi-hospice-and-home-care-2018>



CONFERENCE OBJECTIVES

Participants attending this conference will be able to:

1. Identify the unique culture and relations across the continuum of care including home health, hospice and palliative care
2. Identify regulatory requirements/changes that impact home health, hospice and palliative care
3. Strengthen executive leadership and management skills

CONFERENCE REGISTRATION INFORMATION

Mail conference registration and payment to:

LMHPCO

Attn: 2018 LMHPCO/HCLA Leadership Conference

717 Kerlerec

New Orleans, LA 70116

FAX Registration with credit card info to LMHPCO at 504-948-3908

On Line Registration may be accessed at www.LMHPCO.org OR www.hclanet.org

For registration questions contact

Kimberly with Event Resources of New Orleans at 504-208-5510.

Registration/Cancellation Policy Information:

All cancellations must be submitted in writing.

A \$50 processing fee will apply to all cancellations.

Cancellations made on or before **June 15, 2018** will receive a full refund, less a processing fee.

Cancellations between **June 16, 2018 and July 13, 2018** will receive a 50% refund.

No refunds will be made in registration cancellations postmarked after July 15, 2018.

Substitutions are welcomed and apply to this conference ONLY. Please submit your request in writing.

All refunds will be processed within 30 days after the 2018 Leadership Conference.

[Click here to REGISTER online](#)

LMHPCO/HCLA 2018 CONFERENCE RATES

CONFERENCE RATE:	MEMBER EARLY BIRD (received by June 30, 2018)	MEMBER (received on/after July 1, 2018)	MEMBER On-site	NON-MEMBER EARLY BIRD (received by June 30, 2018)	NON-MEMBER (received on/after July 1, 2018)	NON-MEMBER On-site
Pre-Conference (Tuesday, July 24 ONLY)	___ \$79	___ \$129	___ \$179	___ \$149	___ \$199	___ \$249
Full Conference (Wednesday-Friday)	___ \$399	___ \$449	___ \$499	___ \$699	___ \$749	___ \$799
Wednesday, July 25 (Day 1 ONLY)	___ \$199	___ \$249	___ \$299	___ \$499	___ \$549	___ \$599
Thursday, July 26 (Day 2 ONLY)	___ \$199	___ \$249	___ \$299	___ \$499	___ \$549	___ \$599
Friday, July 27 (Day 3 ONLY)	___ \$99	___ \$149	___ \$199	___ \$299	___ \$349	___ \$399

Are you a Member of LMHPCO or HCLA? LMHPCO HCLA Neither Total: \$ _____

ARE YOU A VETERAN? Yes No

If yes, please indicate Branch of Service: Army Navy Air Force Marines Coast Guard

Dietary Restriction: Check if Vegetarian Lunch required. <input type="checkbox"/>	Registration rate includes all Conference materials, Exhibitor Reception, Continuing Education Credit (Physicians, Nurses, Nursing Facility Administrators, Social Workers & Chaplains), as well as Continental Breakfast and Lunch on Wednesday and Thursday, Continental Breakfast on Friday.
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✓ Please check the Concurrent Breakout sessions you plan to attend each day:

Pre-Concurrent Session	PC1 <input type="checkbox"/>	PC2 <input type="checkbox"/>	PC3 <input type="checkbox"/>	PC4 <input type="checkbox"/>			
Wednesday Concurrent Session A (10:30 - 12:00)	A1 <input type="checkbox"/>	A2 <input type="checkbox"/>	A3 <input type="checkbox"/>	A4 <input type="checkbox"/>	A5 <input type="checkbox"/>	A6 <input type="checkbox"/>	A7 <input type="checkbox"/>
Wednesday Concurrent Session B (1:30 - 2:30)	B1 <input type="checkbox"/>	B2 <input type="checkbox"/>	B3 <input type="checkbox"/>	B4 <input type="checkbox"/>	B5 <input type="checkbox"/>	B6 <input type="checkbox"/>	B7 <input type="checkbox"/>
Wednesday Concurrent Session C (2:45 - 3:45)	C1 <input type="checkbox"/>	C2 <input type="checkbox"/>	C3 <input type="checkbox"/>	C4 <input type="checkbox"/>	C5 <input type="checkbox"/>	C6 <input type="checkbox"/>	C7 <input type="checkbox"/>
Thursday Concurrent Session D (10:30 - 11:30)	D1 <input type="checkbox"/>	D2 <input type="checkbox"/>	D3 <input type="checkbox"/>	D4 <input type="checkbox"/>	D5 <input type="checkbox"/>	D6 <input type="checkbox"/>	D7 <input type="checkbox"/>
Thursday Concurrent Session E (1:30 - 2:30)	E1 <input type="checkbox"/>	E2 <input type="checkbox"/>	E3 <input type="checkbox"/>	E4 <input type="checkbox"/>	E5 <input type="checkbox"/>	E6 <input type="checkbox"/>	E7 <input type="checkbox"/>
Friday Concurrent Session F (9:15 - 10:45)	F1 <input type="checkbox"/>	F2 <input type="checkbox"/>	F3 <input type="checkbox"/>	F4 <input type="checkbox"/>	F5 <input type="checkbox"/>	F6 <input type="checkbox"/>	F7 <input type="checkbox"/>
Friday Concurrent Session G (11:00 - 12:30)	G1 <input type="checkbox"/>	G2 <input type="checkbox"/>	G3 <input type="checkbox"/>	G4 <input type="checkbox"/>	G5 <input type="checkbox"/>	G6 <input type="checkbox"/>	G7 <input type="checkbox"/>

Nurse	RN/LPN
Nurse Home Administrator	NHA
Physician	MD
Social Worker	SW
Spiritual Caregiver	SPIR
Physical Therapist	PT
General	GEN
(Administrators, Executive Directors, Finance/Information Systems, etc. wishing a CEU certificate)	

Registrant's Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ E-mail: _____

An individual e-mail address is REQUIRED for EACH attendee.

Agency Affiliation: _____

Discipline Code for Attendees Wishing to Apply for Continuing Education: _____

Payment by Check (made payable to LMHPCO) Check#Amount: \$ _____

Payment by Credit Card: VISA MasterCard American Express Discover Total Charge: \$ _____

Card # _____ Security Code _____ Exp. Date: _____

(located on back of credit card)

Name: (please print) _____

Signature: _____



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