

WEBINAR

## Overview

What defines the Revenue Cycle in Home Health? Whether we are trying to get a Medicare claim paid or a Private Insurance claim, Revenue Cycle begins at INTAKE. For those who believe that Revenue Cycle begins with Billing please be the first to register for this webinar.

This webinar will review best practices from Intake through the billing/claims processing cycle to aide you in determining that you have all things in place to adequately be able to collect payment for all payers.

## **Objectives:**

1. Outline how agencies will need to consider process changes in their revenue cycle as a result of PDGM

2. Provide a Checklist RAP & Final billing and details of both

3. Outline potential strategies for process revisions and adjustments to achieve a successful revenue cycle transition under PDGM

4. Outline billing process changes required by PDGM

## About the Presenter

Melinda Gaboury, is co-founder and Chief Executive Officer of Healthcare Provider Solutions, Inc., an organization out of Nashville, TN that provides financial, reimbursement, clinical and operation services to the home health and hospice industries. With more than 27 years of experience in Medicare Home Health, she is a presenter at both the state and national levels, and is interviewed frequently for national home health publications. Ms. Gaboury is also the author of "Home Health Guide to OASIS D: A Reference for Field Staff." Ms. Gaboury has no conflict of interest in regard to this program.

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