



How to Get and Give Referrals from Hospitals

A 90-Minute Lunch & Learn Audio Conference
by

Elizabeth E. Hogue, Esq.

Wednesday, May 8, 2019

******12:00 p.m. to 1:30 p.m. Central Time******

Audio-Conference Description

Referrals from hospitals may become even more important for home health agencies when the Medicare Program's Patient-Driven Groupings Model (PDGM) goes into effect. Hospitals also remain a major source of referrals for hospices and HME companies, and the competition for them just gets stronger. Private duty agencies have a key role to play in the discharge of patients to home and referrals from hospitals to private duty agencies are expanding rapidly. Across the spectrum of home care services, providers need to know how to get more referrals from hospitals without breaking the law. And hospital discharge planners/case managers need to know the rules so the referral process remains in compliance! Join us for this teleconference to address crucial questions, such as: Can home care providers participate in discharge planning meetings to help case managers determine who is appropriate for care? Should home care providers have access to case managers and patients prior to discharge and, if so, why? What do regulations and interpretive guidelines for discharge planning say about giving and getting referrals? How can providers and case managers use Preferred Provider Agreements in compliance with applicable requirements? As usual, extensive handouts will be provided, and there will be time for comments, questions and answers.

About the Speaker:

Elizabeth Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by a Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law, and gained considerable clinical experience, course work, and employment experience in this area. Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, managed care providers, and institutional health care providers; including hospitals, long-term care facilities, home health agencies, durable medical equipment companies, and hospices. Ms. Hogue gives numerous presentations each year on health-related topics. Her articles are regularly included in trade association publications and other journals. Ms. Hogue is a member of the American Health Lawyers Association.

How it works:

Complete the Registration Form for your agency and return to HCLA. Registered locations will receive an e-mail confirmation **two days prior to the teleconference** with instructions on how to join the audio conference, access handouts, additional resources, etc. Participate in the live, interactive Q&A session via your telephone.

PLEASE NOTE: Registration fees are based on one phone connection; multiple site participation from your agency will be charged a separate registration fee for each.

REGISTER TODAY! Save time and travel costs, and include all staff members who will benefit from this program!



How to Get and Give Referrals from Hospitals

A 90-Minute Lunch & Learn Audio Conference
by

Elizabeth E. Hogue, Esq.
Health Care Attorney

Wednesday, May 8, 2019

******12:00 p.m. to 1:30 p.m. Central Time******

FIVE SIMPLE WAYS TO REGISTER

BE SURE TO INCLUDE ALL INFORMATION REQUESTED BELOW:

1. **Register Online** at: www.hclanet.org.
2. **Fax** this completed form below to: 337-231-0089.
3. **Mail** completed form to: HCLA, P.O. Box 80124, Lafayette, LA 70598.
4. **Call** office at 337-231-0080.
5. **Email** Liz at liz@hclanet.org.

Please type or print legibly all information below.

Name:	Agency:
Address:	City/State/Zip Code:
Phone:	Fax:
Email (Mandatory Field):	

Registration Fees

This fee includes one phone connection. Additional fees will be charged if there are multiple connections. No refunds will be given.

☐ 5/8/19 Audio Conference

Member

\$159

Non-Member

\$259

PAYMENT METHOD

☐ Check (payable to HCLA) ☐ VISA ☐ MasterCard ☐ American Express ☐ DISCOVER

Cardholder's name (print) _____

Card Number _____ / _____ / _____ Exp. Date _____

Signature _____