

## Workshop Registration

	Workshop Fees	Members	Non-Members
<input type="checkbox"/>	<i>Before December 3rd</i>	<b>\$225</b>	<b>\$425</b>
<input type="checkbox"/>	<i>After December 3rd &amp; at the door</i>	<b>\$275</b>	<b>\$475</b>

\*Workshop fees determined by 2019 membership status

Agency:

Address:

City: State: Zip:

Attendee 1)

Attendee 2)

Attendee 3)

Attendee 4)

Location: (circle one) **Monroe** **Baton Rouge** **New Orleans**

Phone:

E-mail Address:

Method of Payment

- ☐ Check ☐ MasterCard  
☐ Visa ☐ AMEX

Credit Card No.:

Name on Card:

Billing Address:

City: State: Zip:

Security Code: Expiration Date

You can also register online at [www.hclanet.org](http://www.hclanet.org)  
or fax the registration form to 337-231-0089.

HomeCare Association of Louisiana  
P.O. Box 80124  
Lafayette, LA 70598  
Ph. 337.231.0080



## Patient - Driven Grouping Model:

Ready, Set, Go!

Presented by:  
**Melinda A. Gaboury**  
**Healthcare Provider Solutions, Inc.**

**Monroe: December 10**  
**Baton Rouge: December 11**  
**New Orleans: December 12**

**8:30 AM - 4:00 PM**

Registration: 7:30 AM

\* Complimentary lunch provided.

### Who Should Attend:

- All RN's
- Owners & Administrators
- DONs & ADONs
- Managers

# Patient - Driven Grouping Model: Ready, Set, Go!

## Workshop Description:

The Patient Driven Groupings Model (PDGM) will go into effect January 1, 2020. This is the most massive change to the home care industry reimbursement structure since the introduction of the current Prospective Payment System (PPS) in October 2000. The new payment model dramatically impacts agency operations, processes and performance. Agencies must develop and implement plans to successfully transition to PDGM. This workshop will discuss key areas, strategies and processes in preparing an agency for PDGM. This workshop will have a focus on best episode management and process improvement practices including the referral, intake and scheduling processes, timely documentation, physician and patient communication strategies, all of which are required to more tightly manage care within the shorter 30-day payment period. The change to a 30-day payment model will also bring significant back office changes, specific to the claims processing and collections, which will be one emphasis of this workshop. A strong clinical episode management program is critical to ensure sustained, efficient, cost-effective and uncompromised quality care delivery under the PDGM program! Lastly, this workshop will review the full details of billing changes that will impact RAPs, Final Claims and Cash Flow.

## Workshop Objectives:

### **Summarize key areas of agency operations affected by PDGM.**

Provide guidance on evaluating an agency's current preparation status. Outline implementation actions in each key area. Explain scheduling strategies to prevent missed visits. Discuss necessary modifications to the intake and referral process under PDGM.

### **Review the complexity of determining LUPA thresholds under PDGM.**

Discuss relevance of front-loading, missed visits and refusals of care and services to LUPA prevention. Review clinical management responsibilities related to LUPA prevention.

### **Review the Impact of ICD-10 coding under PDGM.**

Explain the relevance of timely OASIS review, coding completion and clinician documentation under PDGM. Evaluate the specificity requirements of coding under PDGM. Outline the Impact on case-mix weight with one code versus another.

### **Review strategic planning for implementation of clinical episode management best practices within the agency.**

Identify the significance of the removal of therapy thresholds under PDGM. Establish how providers with lower therapy utilization are able to maintain quality outcomes both clinically and financially.

### **Present data to assist in determining financial impacts of PDGM on an agency.**

Explain the importance of changing from 60 to 30-day payment periods under PDGM. Outline the new requirements for billing RAPs and Final Claims. Review HIPPS code structure and the plan for reconciling payment differences. Review strategies for improved physician interaction to ensure timely 30-day billing.

**Melinda A. Gaboury**, with more than 27 years in home care, has over 17 years of executive speaking and educating experience, including extensive day to day interaction with home care and hospice professionals. She routinely conducts home care and hospice reimbursement workshops and speaks at state association meetings throughout the country. Melinda has profound experience in Medicare PPS training, billing, collections, case-mix calculations, chart reviews and due diligence. ZPIC, RA, ADR & TPE appeals with all Medicare MACs have become the forefront of Melinda's current impact on the industry.

## WORKSHOP LOCATIONS:

### **MONROE (December 10th)**

West Monroe Convention Center  
901 Ridge Avenue  
West Monroe, LA 71291

### **BATON ROUGE (December 11th)**

Embassy Suites  
4914 Constitution Avenue  
Baton Rouge, LA 70808

### **NEW ORLEANS (December 12th)**

Doubletree Hotel New Orleans Airport  
2150 Veterans Blvd.  
Kenner, LA 70062

## CONTACT HOURS WILL BE PROVIDED

The HomeCare Association of Louisiana is an approved provider of continuing nursing education by Louisiana State Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation. Number of credits 6 hours.