

APTAC Body of Knowledge Competency Guide

D. Basics of Contracting with Government Entities

D.7 Teaming Arrangements, Agreements, Joint Ventures

Description

Part A: Background and Description

As Federal government contracts become larger and more complex, small businesses are finding it increasingly important to team with others to remain competitive for that business. These contractor team arrangements are desirable from both a government and industry standpoint to enable the companies involved to complement each other's unique capabilities and offer the best combination of performance, cost, and delivery for the system or product being acquired.

An approach for developing a teaming arrangement will be unique to a particular set of circumstances, but the suggested references are provided to maximize the efficiency of developing a team and its subsequent effectiveness.

Part B: References

1. Overview

APTAC Prepared Presentations (See the www.aptac-us.org website)

DOD Guidebook for Facilitating Small Business Teaming Arrangements

(http://www.acq.osd.mil/osbp/docs/dod_OSBP_Guidebook_for_Facilitating_Small_Business_Team_Arrangements.pdf)

Army Corps of Engineers Teaming Arrangement Presentation

(http://www.nwo.usace.army.mil/html/sa/Team%20Arrangement_20110106.pdf)

SBA Teaming Arrangements Presentations

(<http://www.docstoc.com/docs/10672979/Teaming-Arrangements>,

<http://www.sad.usace.army.mil/conf2006/Joint%20Ventures%20and%20SB%20Teaming.pdf>,

<http://www.sad.usace.army.mil/conf2006/Joint%20Ventures%20and%20SB%20Teaming.pdf>)

2. Team Definition

FAR 9.6 – Contractor Team Arrangements (<https://www.acquisition.gov/far>)

3. SBA Size Standards

(http://www.sba.gov/sites/default/files/Size_Standards_Table.pdf, FAR 19.1)

4. Affiliation, Ostensible Subcontractor

(<http://ecfr.gpoaccess.gov> See section 13, part 121),

(<http://www.whaylaw.com/OstensibleSubcontractorRule.htm>)

5. Team Building

a. Capabilities Statements (<http://www.fdic.gov/about/diversity/sbrp/14.ppt>)

b. Finding Work Requiring Teaming and Teammates (<https://www.fbo.gov/web.sba.gov/subnet>,

https://www.acquisition.gov/comp/procurement_forecasts/index.html,

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- http://w3.gsa.gov/web/i/subs_dir.nsf, <http://www.gsa.gov/portal/content/101163>,
<http://www.acq.osd.mil/osbp/sb/dod.shtml>, <https://www.fpds.gov>,
<http://www.thomasnet.com>)
6. Due Diligence Teammate Screening
(<http://www.ppirs.gov>, <https://www.epls.gov>,
<https://www.dnb.com/product/ptpsampl.htm>,
http://www.fico.com/en/FIResourcesLibrary/FICO_SBSS_solution_2013PS.pdf)
 7. Non-Disclosure Agreement (NDA)
(<http://www.bitlaw.com/forms/nda.html>,
http://www.wipo.int/sme/en/documents/disclosing_inf.htm)
 8. The Teaming Agreement
(<http://www.attny.com/team24.html>)
 9. Prime Subcontractor / Subcontractor Items: “Flow Down” FAR Clauses / Christian Doctrine
(<http://www.wesselcpa.com/~wesselcp/images/Prime%20and%20Subcontracting%20-%20Showcase%206-7-2011.pdf>, <http://www.jdsupra.com/post/documentViewer.aspx?fid=c4327900-5e06-49f7-8670-0a0e5eb31280>)
 10. Joint Venture Items
(13 CFR 124.513, SBA Presentation at
<http://ebs.swf.usace.army.mil/PDF/SBAandJointVentures.pdf>)
 11. Mentor – Protégé Items
(<http://www.sba.gov/content/mentor-protégeagreement>)
 12. GSA Contractor Teaming Arrangement Items
(<http://www.gsa.gov/portal/content/200553>)