C. Basics of Contracting with Government Entities
C.9 Bids and Solicitations

Description

1. Procurement Methods:
   a) Sealed Bids
   b) Contracting by Negotiation

2. Types of Solicitations
   a) Invitation for Bid (IFB)
   b) Request for Proposal (RFP)

3. Contract Types
   a) Fixed-Price
   b) Cost-Reimbursement
   c) Other
      1) Time and Materials
      2) Labor-Hour
      3) Indefinite Delivery
      4) Letter

4. Uniform Contract Format
   Part I – Schedule
   Part II – Contract Clauses
   Part III – Documents, Exhibits & Attachments

5. Proposal Elements
   a. Technical Proposal
   b. Cost Proposal

References

Federal Acquisition Regulation
FAR 14 Sealed Bidding
FAR 15 Contracting by Negotiation
FAR 16 Types of Contracts
FAR 31 Contract Cost Principles and Procedures

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APTAC Body of Knowledge Competency Guide
C. Basics of Contracting with Government Entities
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Defense Acquisition University
CLC003 Sealed Bidding
SPS102 Contracts for Production
CLC104 Analyzing Profit or Fee
CLC Contract Negotiation Techniques
CLC133 Contract Payment Instructions
CLC034 Provisional Award Fee
FAC014 Time and Materials Contracts
CLC060 Time and Materials Contracts